

# **EVENT BROCHURE 2024**











# LONDON CITY AIRPORT'S EAST LONDON MEET THE BUYER 2024

In the bustling heart of East London, SMEs have a unique chance to connect with major buyers during London City Airport's East London Meet the Buyer event on Thursday 12th September 2024, which this year has returned the prestigious ExCeL, London.

Meet the Buyer brings together key players in the public and private sector while offering local businesses an opportunity to showcase their products and services.

With over £8M in business generated from the previous two events in 2022 and 2023, the event is looking to create even greater opportunities for local firms to connect with high-value buyers and secure major contracts.

As always, the day is filled with pre-arranged one-to-one appointments between the buyers and suppliers, an exhibition to find exciting new products and services, along with support for your business through practical seminars, addressing the most pertinent business challenges.

Buyers attending the event can take advantage of connecting with relevant suppliers, helping to streamline their supply chains and reduce costs by working locally.

London City Airport do an amazing job at supporting local businesses and bringing this event to us each year, to give SMEs the opportunity to connect directly with major buyers and decision-makers that are looking for their products and services.

We'd also like to thank our sponsors for supporting this event and proving that this model really does work.

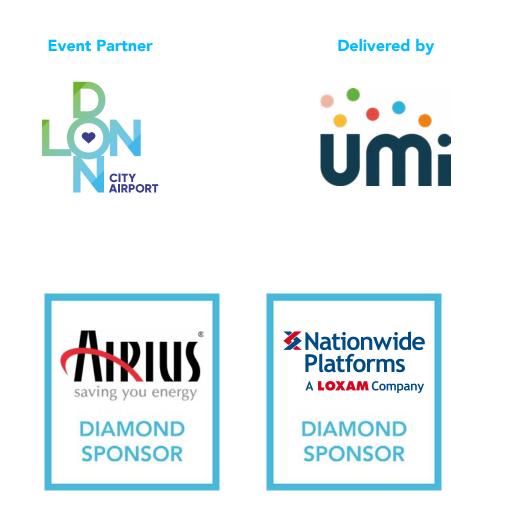
To the delegates, we want you to make the most of this event. We encourage you to meet our wonderful exhibitors, attend our expert-led seminars, and have inspiring conversations with your fellow entrepreneurs and business leaders.

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# **THANKS TO OUR SPONSORS**









1910



FOR MORE DETAILS VISIT WWW.**airius.co.uk** 

# 35%\* SAVINGS ON HVAC COSTS

\*Airius systems deliver average savings of 35%, but savings usually range from 20% - 50%.

THE WORLD'S MOST POPULAR



# WHY CHOOSE AIRIUS?

Working alongside **all types of HVAC equipment** Airius destratification fans balance internal temperatures to **improve energy management**, **reduce heating and cooling costs** and **significantly improve comfort** in **all industries and applications**.



*"I'd say they're brilliant. The first Airius project we did measured a 61% energy saving and a return within about 18 days."* 

Jack Gale - Energy Manager

### WHAT ARE THE **BENEFITS**?

Airius has helped thousands of businesses in all sectors, from SME's to international blue chip companies, make real reductions in their energy usage and CO<sub>2</sub> emissions.

- Optimises all HVAC systems
- Reduces heating & cooling costs
- Cuts CO<sub>2</sub> emissions
- Significantly improves comfort
- Low running costs (From £24/pa)
- Recycles heat from processes, solar etc
- Suitable for ceilings up to 35m
  - Reduces or eliminates condensation, corrosion & wet floors



CONTACT US TODAY TO REQUEST YOUR FREE, NO OBLIGATION QUOTATION & ENERGY REDUCTION ESTIMATE

LUSH FRESH



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Nationwide availability



Working at Height training



Digital account management services



UK's largest powered access fleet



Contribution to Safe Working at Height



Contribution to Safe Working at Height



Innovative Technology Prize (Harness ON)







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# AGENDA

### 8:30am - Event Registration Opens

### 9:00am - Event Introductions

Suzanne McCreedy, Chief Commercial Officer, UMi Wilma Allan, Chief Financial Officer, London City Airport

### 9:30am - Buyer/Supplier meetings begin

### 10:00am - Workshop 1

Suzanne McCreedy, Chief Commercial Officer, UMi 'Winning new bids, tenders & improving your sales & marketing'

### 11:00am - Workshop 2

Alcumus SafeContractor 'Supply chain compliance'

### 12.30pm - Lunch Break

2:00pm - Workshop 3

Barclays 'Backing you and your business'

4:00pm - Buyer/Supplier meetings finish & event closes

### **OUR WORKSHOP HOSTS**

### UMi

Since 2007, we've been finding and packaging the best information, expertise and finance to help businesses make better decisions more quickly.

- We've worked with more than 600,000 businesses across the UK.
- We've helped leverage more than £650m of private sector investment.
- We've supported business growth resulting in more than 40,000 jobs being created or safeguarded.



- We've defrayed more than £300m in grants and loans.
- We've facilitated more than £185m of contract wins.
- We've inspired and championed business through more than 1,100 events, campaigns and trade missions.

# **ALCUMUS SAFECONTRACTOR**

Alcumus Supply Chain Compliance connects verified suppliers and contractors in a two-way commitment to ethical best practice and sustainable business growth.

Alcumus SafeContractor takes the pain out of compliance for over 50,000 organisations globally, helping them protect their people, their operations, and the planet. We support our network of hiring clients, contractors and suppliers to become and remain compliant with the standards that matter most, from health and safety and sustainability to ethical behaviour



## BARCLAYS

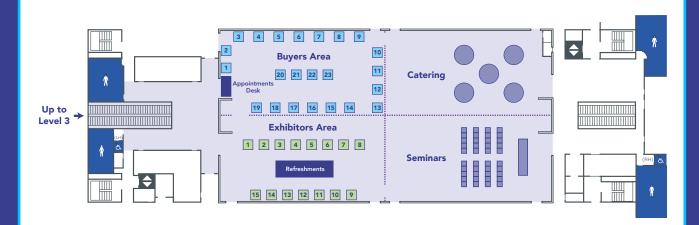
Barclays Bank has over 300 years of rich history supporting businesses, consumers and the community. We would like to be recognized as the Go-to Banking partner for growth, a place where entrepreneurs start, scale and achieve their growth ambitions with access to expert advice and support. We are a team which aligns itself to the diversity of the SME communities, industries and professional networks, building value added relationships that are supported by our ecosystem, expertise, industry focus and relationship approach.

Want to grow your business? Want to know more information around the different types of funding that is available to help your business grow and succeed, then look no further. We will be hosting a lending masterclass around the different avenues to access finance and what type of finance would suit your business needs. We will have a Q&A session to answer any burning questions you may have.





# **BUYER FLOORPLAN**





#### Company

#### Stand No.

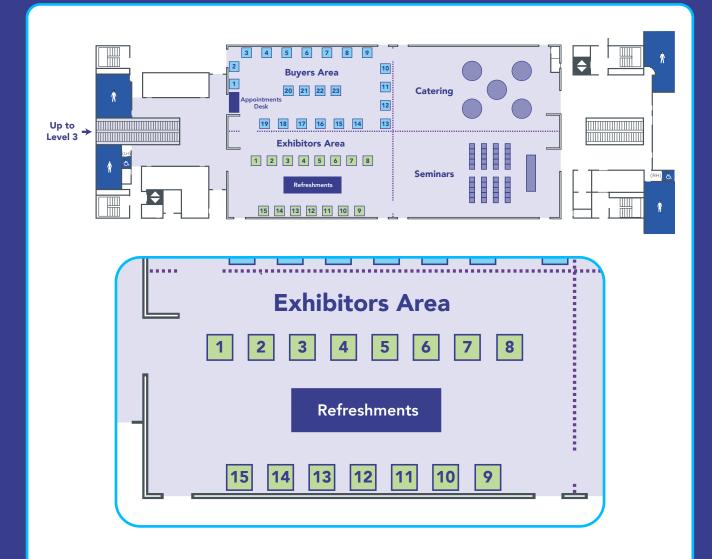
AIS UK1Amazon Business2Ameresco3Canary Riverside Plaza Hotel4Crowne Plaza London Docklands5Fado6Good Hotel7GSF8Higgins Partnerships9The Hill Group10Jerram Falkus Construction LTD11London City Airport -Facilities Management12

| Company                            | Stand No. |
|------------------------------------|-----------|
| London City Airport - Marketing    | 13        |
| London City Airport - Uniform & P  | PE14      |
| London International Exhibitions C | entre15   |
| McLaren Group                      | 16        |
| Mitie                              | 17        |
| Rooff                              | 18        |
| Speedy Services                    | 19        |
| Sunbelt                            | 20        |
| Tate & Lyle                        | 21        |
| Tower Hamlets                      | 22        |
| Tower Hamlets                      | 23        |





# **EXHIBITOR FLOORPLAN**



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|         |         |    |   |

#### Stand No.

### No. Company

#### Stand No.

| Airius                | 4  |
|-----------------------|----|
| Amazon Business       | 3  |
| Barclays              | 12 |
| Connectus Utilities   | 15 |
| Courtyard by Marriott | 13 |
| Grow Local London     | 5  |
| Living Wage           | 6  |
| Nationwide Platforms  | 1  |
|                       |    |

| Newham Chamber             | 7  |
|----------------------------|----|
| Newham College London      | 10 |
| Paragon Stainless Products | 14 |
| Sacoma Global Foods        | 9  |
| Speedy Services            | 2  |
| Sunbelt Rentals            | 8  |
| University of East London  | 11 |





# AIS UK

#### **PROCUREMENT REQUIREMENTS**

#### **CONSULTANCY & STAFFING**

- Electrical
- Mechanical

#### **ELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES**

- Electrical Installations
- Pipework
- Lighting (Internal & External)
- Electrical Design
- Mechanical Design
- Mechanical Installations

#### **ENGINEERING & CONSTRUCTION**

- Mechanical Engineering
- Electrical Engineering

#### **IT SERVICES**

• IT Maintenance & Support

#### WATER & PLUMBING

• Plumbing & Heating Services

#### **ABOUT**

Levertech Aviation Services Ltd provides Electrical and Mechanical solutions to the Commercial, Industrial, HV and Airport Sectors.

The management team have a passion for customer satisfaction, engineering excellence and attention to detail.



stand 01



STAND

02

# **AMAZON BUSINESS**



Amazon Business is a professional procurement solution that enables your business to purchase from millions of products, manage purchase invoices and benefit from exclusive features tailored to your business's needs.

Selling with Amazon Business can allow you to reach 5 million Business Customers. Amazon Business has over \$35B global Annualized Sales, 50% is generated by Selling Partners, with 75 million items sold annually across EU and UK.







# **AMERESCO**

#### **PROCUREMENT REQUIREMENTS**

- **CONSULTANCY & STAFFING**
- Environmental
- Electrical
- IT & Systems
- Mechanical
- Structural
- Health & Safety
- Quantity Surveying & Cost Consultancy
- Architectural
- **ELECTRICAL, MECHANICAL &**

### **ENVIRONMENTAL SERVICES**

- Site / Temporary Electrical Installations
- Mechanical Installations
- **Mechanical Design**
- **Environmental Management**
- **Environmental Technologies**
- **Environmental Monitoring**
- Lighting (Internal & External)
- **Electrical Installations**
- **Mechanical Repairs**

- Electronic Components & **Supplies**
- Electrical Design
- **Energy Maintenance**

#### **ENGINEERING &** CONSTRUCTION

- External Works/Landscaping **Building Materials - Light**
- side
- **Roofing Services** •
- Cladding/Curtain Walling
- Building Materials Heavy • side
- **Electrical Engineering**
- Mechanical Engineering •
- Fabric Maintenance & Support
- Structural Components
- **Civil Engineering**

#### **FACILITIES MANAGEMENT**

**General Maintenance** 

#### **FIT-OUT & FINISHING**

- Fixtures, Furnishings, Equipment
- Dry Lining/Plastering
- Windows (UPVC, Metal, Timber)
- Surface Coatings/Paints
- Fitting-Out Works •

#### **IT SERVICES**

- IT Hardware
- **IT Software Developments**
- IT Maintenance & Support

#### **SAFETY & SECURITY**

- Personal Protective Equipment
- Security Products & Services
- Fire & Safety Equipment

#### WATER & PLUMBING

- Plumbing & Heating Services
- **Plumbing Products**

#### **ABOUT**

Founded in 2000, Ameresco, Inc. (NYSE:AMRC) is a leading cleantech integrator and renewable energy asset developer, owner and operator. Our comprehensive portfolio includes solutions that help customers reduce costs, decarbonize to net zero, and build energy resiliency while leveraging smart, connected technologies.

From implementing energy efficiency and infrastructure upgrades to developing, constructing, and operating distributed energy resources - we are a trusted sustainability partner. Ameresco has successfully completed energy saving, environmentally responsible projects with Federal, state and local governments, utilities, healthcare and educational institutions, housing authorities, and commercial and industrial customers.



**STAND** 



### **MEET THE BUYER**

# **CANARY RIVERSIDE PLAZA HOTEL**

stand 04

#### **PROCUREMENT REQUIREMENTS**

#### **MARKETING, PRINT & EVENTS**

- Meetings / Conference Venues
- AV Equipment
- Hotel Service & Facilities
- Media Products and Services
- Online Marketing & PR (Social Media)
- Event Management

#### ABOUT

Set within the historic wharfs and quays of East London, Canary Riverside Plaza Hotel is a unique urban hotel in a vibrant setting, and the only five-star independent hotel in Canary Wharf. This premier luxury hotel caters to both business and leisure visitors to the financial district, offering 142 spacious guest rooms and suites that ensure an incredibly comfortable stay. Guests can enjoy stunning views of the River Thames and the city beyond, with generous natural light creating a bright and inviting atmosphere.

An impressive three-storey lobby, framed by seven-storey mahogany portals, introduces guests to the Canary Riverside Plaza experience.





### **MEET THE BUYER**

### **CROWNE PLAZA LONDON DOCKLANDS**

stand

#### **PROCUREMENT REQUIREMENTS**

#### **CONSULTANCY & STAFFING**

- Advertising & Marketing
- Environmental
- Architectural

#### **FACILITIES MANAGEMENT**

- Catering Equipment
- Food Provision / Catering Services

#### **MARKETING, PRINT & EVENTS**

- Meetings / Conference Venues
- Event Management
- Hotel Service & Facilities
- Media Products and Services
- AV Equipment
- Printing
- Signage
- Online Marketing & PR (Social Media)

#### ABOUT

Crowne Plaza London Docklands, located in East London just minutes from Excel London, 02 Arena, Canary Wharf and Central London.

With excellent transport connections with both the Elizabeth Line and DLR, along with car parking for up to 75 cars we are an excellent option for guests, business travellers and event organisers.

The hotel consists of 210 bedrooms with air conditioning, mini fridge, all with double beds and rooms measuring from 25sqm we have the largest rooms in the area.

Discover the ultimate leisure experience at the Quad Health Club in Crowne Plaza Docklands. Whether you're seeking relaxation or fitness we have something for everyone! A luxurious Heated Pool, Hot Tub, Sauna, Steam Room, Gym, and Studio Gym.

Get your heart pumping in our fully equipped Gym. Enjoy access to the latest cardio and strength training equipment as well as the huge variety of live classes from our Peloton Bike.

The hotel also boosts excellent meeting and event facilities with the option to host conferences, training events, weddings, dinner dances, Christmas parties and much more. Our event rooms can hold from 2 people up to 260 people in our largest Suite.

We're excited to reveal that Fremantle Bar & Kitchen, an Australasian inspired all-day restaurant and bar, has made Crowne Plaza London Docklands its home! Bringing a completely new laidback drinking and dining experience to the hotel, and to the whole Docklands area, it's the perfect choice for all occasions from weekend brunch and after work drinks, to weeknight dinners and team meetings.







# FADO

#### **PROCUREMENT REQUIREMENTS**

- CONSULTANCY & STAFFING
- HEALTH & SAFETY
- ARCHITECTURAL
- ELECTRICAL
- ENVIRONMENTAL
- MECHANICAL
- STRUCTURAL

# ELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES

- Pipework
- Environmental Technologies
- Lighting (Internal & External)
- Electrical Installations
- Energy Maintenance
- Mechanical Installations
- Mechanical Repairs
- Electronic Components & Supplies
- Environmental Monitoring
- Environmental Management
- Electrical Design
- Site / Temporary Electrical Installations
- Mechanical Design

# ENGINEERING & CONSTRUCTION

- Electrical Engineering
- Groundwork & Drainage
- Civil Engineering
- Carpentry/Joinery
- Glaziers
- Timber
- External Works/Landscaping
- Fabric Maintenance & Support
- Fasteners/Fixings
- Falsework & Formwork
- Diamond Drilling

- External Works/Landscaping
- Building Materials Light side
- Ceilings (Suspended)
- Chemical Engineering
- Mechanical Engineering
- Plant & Plant Hire
- Scaffolding
- Oils & Lubricants
- Bricklayers
- Power & Hand Tools
- Ceramics
- Roofing Services
- Building Materials Heavy side
- Cladding/Curtain Walling
- Flooring (Industrial &
- Commercial)
- Structural Components

#### FACILITIES MANAGEMENT

- Transport & Logistics
- Vehicle Purchase & Leasing
- Waste Management
- Waste Disposal
- Utilities

#### **FIT-OUT & FINISHING**

- Office Equipment
- Relocation/Removals
- Bathroom/Kitchen Fittings
- Windows (UPVC, Metal, Timber)
- Surface Coatings/Paints
- Fixtures, Furnishings, Equipment
- Surface Coatings/Paints
- Painters & Decorators
- Doors (Metal/Timber/Other)
- Dry Lining/Plastering
- Interior Design

#### METALWORK

- Architectural Metalwork
- Welding
- Small Metal Products
- Ironmongery/Locks
- Fencing & Gates
- Structural Steelwork

#### **SAFETY & SECURITY**

- Access Control/Concierge
- Mobile Communications
- Security Products & Services
- ID Cards & Systems
- Mobile & Static Security
- Fire & Safety Equipment

#### WATER & PLUMBING

- Plumbing & Heating Services
- Water Coolers
- Sanitation Services
- Plumbing Products

Continued on next page 🕨



### **MEET THE BUYER**

# FADO

stand 06

#### ABOUT

As a trusted delivery partner of MAG. We are a national main contracting business and a trading division of Northstone (NI) Limited.

With offices in London, Cambridge, Leeds and Belfast, we support clients nationwide, creating innovative spaces in multiple sectors, including Commercial, Education, Health, Retail, Infrastructure and Hospitality. Fado are Refurbishment and Interiors Specialists whose work is driven by collaboration and creativity.

When delivering the best, we want to work with the best. Are you interested in working with Fado to deliver world-class projects? Then we would love to hear from you. We are a company that values quality: Fado is committed to delivering projects that meet and exceed client expectations. We rely on the best suppliers to help us achieve this.

The benefits of becoming a supplier of Fado means you will be part of a community of over 46,000 suppliers visible to over 8,000 buyers. Additionally, as a Constructionline member we will store all your pre-qualification data on the Constructionline platform, saving you from completing multiple pre-qualifications every year.

APPROACHABLE. RESPONSIBLE. CONNECTED.







# **GOOD HOTEL**

stand **07** 

#### **PROCUREMENT REQUIREMENTS**

#### **CONSULTANCY & STAFFING**

- Health & Safety
- Recruitment
- Training Services
- Environmental

#### FACILITIES MANAGEMENT

- Catering Equipment
- Waste Management

#### **MARKETING, PRINT & EVENTS**

- Hotel Service & Facilities
- AV Equipment

#### **ABOUT**

Good Hotel's floating hotel in East London is no ordinary hotel. Here you can "Sleep Good Do Good".

Sleep Good - expect comfy beds, beautiful design, and a fun hospitality experience.

Do Good – Good Hotel believes in human potential, so all profits go to education and training projects locally and internationally. Guests can literally do good while they sleep!

Good Hotel boasts panoramic waterside views and the minimalist yet cosy design of 148 rooms including 4 suites, a funky co-working space, an open plan Living Room Bar and Restaurant, and a Rooftop Terrace (weather permitting). Good Hotel offers fresh and sustainable food and drinks options, free Wi-Fi all around, and an abundance of good vibes.







# GSF

#### **PROCUREMENT REQUIREMENTS**

#### **FACILITIES MANAGEMENT**

- Cleaning & Janitorial Services
- Utilities
- Waste Management



#### OTHER

- Pest control
- Washroom management

#### **SAFETY & SECURITY**

Personal Protective Equipment

#### ABOUT

GSF is an independent commercial and contract cleaning services company. Founded in 1963 we have based our success on our strong customer culture, our local management, our respect for people and the environment. GSF London has proudly been providing cleaning and associated service to London City Airport since 2014.

The sectors we specialise in are: Airports transport and aviation, Office cleaning, Education, Manufacturing, Pharma and Life Sciences.

We also provide a number of non-cleaning services: Waste Management, Grounds Maintenance, Reception, PRM, Manufacturing support.

We are ISO triple certified and rated Eco-Vadis Platinum.







# **HIGGINS PARTNERSHIPS**

#### **PROCUREMENT REQUIREMENTS**

#### ELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES

- Mechanical Installations
- Mechanical Design
- Electrical Design
- Electrical Installations

# ENGINEERING & CONSTRUCTION

- Building Materials Heavy side
- Timber
- Structural Components
- Cladding/Curtain Walling
- Carpentry/Joinery
- Scaffolding
- Flooring (Industrial & Commercial)
- Roofing Services
- External Works/ Landscaping

- Ceramics
- Groundwork & Drainage
- Bricklayers
- Building Materials Light side

#### FACILITIES MANAGEMENT

• Utilities

#### FIT-OUT & FINISHING

- Dry Lining/Plastering
- Fixtures, Furnishings, Equipment
- Windows (UPVC, Metal, Timber)
- Painters & Decorators
- Doors (Metal/Timber/ Other)

### METALWORK

Ironmongery/Locks

**STAND** 

09

- Structural Steelwork
- Fencing & Gates
- Architectural Metalwork
- WATER & PLUMBING
- Plumbing & Heating Services
- WATER & PLUMBING
- Plumbing Products
- •

#### ABOUT

- For over 60 years Higgins has established a reputation as one of the most forward thinking developer contractor companies in the UK. It is recognised as an award winning company delivering outstanding regeneration projects through joint venture partnerships composing of private sale, new build and refurbishment solutions.
- One of the largest family owned and operated construction companies in London and the South-East
- Over 60 years as an established Developer and Main Contractor
- Turnover of around £200 million per annum
- Average Contract size £25m £30m
- Residential New Build







# HILL GROUP

#### **PROCUREMENT REQUIREMENTS**

# ELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES

- Electrical Design
- Electronic Components & Supplies
- Mechanical Design
- Electrical Installations
- Lighting (Internal & External)
- Mechanical Installations

#### **ENGINEERING & CONSTRUCTION**

- Mechanical Engineering
- Electrical Engineering
- Flooring (Industrial & Commercial)
- Carpentry/Joinery
- Cladding/Curtain Walling
- Bricklayers
- Roofing Services
- Plant & Plant Hire
- External Works/Landscaping
- Scaffolding
- Fasteners/Fixings

#### **FIT-OUT & FINISHING**

- Surface Coatings/Paints
- Doors (Metal/Timber/Other)
- Painters & Decorators
- Fitting-Out Works
- Windows (UPVC, Metal, Timber)

**STAND** 

10

- Bathroom/Kitchen Fittings
- Dry Lining/Plastering
- Fixtures, Furnishings, Equipment

#### **METALWORK**

- Architectural Metalwork
- Fencing & Gates

#### WATER & PLUMBING

Plumbing & Heating Services

#### ABOUT

Hill is an award-winning housebuilder and one of the leading developers in London and the South East, renowned for its partnership ethos specialising in the building of distinctive new places and communities. In its 25th year, this family-owned and operated company has grown to establish itself as the UK's second-largest privately-owned housebuilder, with an impressive and diverse portfolio of developments ranging from landmark, mixed-use regeneration projects to homes in rural communities.

Hill has won over 480 industry awards, including Housebuilder of the year at the 2023 WhatHouse? Awards.

# The Hill Group

20

### **MEET THE BUYER**

# JERRAM FALKUS CONSTRUCTION LTD

STAND

#### **PROCUREMENT REQUIREMENTS**

- **CONSULTANCY & STAFFING**
- Architectural
- Environmental
- Electrical
- Structural
- Mechanical

#### ELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES

- Site / Temporary Electrical Installations
- Electrical Installations
- Mechanical Installations

# ENGINEERING & CONSTRUCTION

- Roofing Services
- Electrical Engineering
- External Works/ Landscaping
- Ceilings (Suspended)
- Timber
- Structural Components
- Building Materials Light side

- Groundwork & Drainage
- Scaffolding
- Bricklayers
- Flooring (Industrial & Commercial)
- Carpentry/Joinery
- Glaziers
- Mechanical Engineering
- Building Materials Heavy side
- Falsework & Formwork
- Cladding/Curtain Walling
- Diamond Drilling

#### FACILITIES MANAGEMENT

Waste Management

#### **FIT-OUT & FINISHING**

- Doors (Metal/Timber/ Other)
- Fitting-Out Works
- Bathroom/Kitchen Fittings
- Windows (UPVC, Metal, Timber)
- Dry Lining/Plastering
- Painters & Decorators

#### METALWORK

- Welding
- Architectural Metalwork
- Fencing & Gates
- Structural Steelwork
- Ironmongery/Locks

#### **SAFETY & SECURITY**

- Mobile & Static Security
- Fire & Safety Equipment
- Security Products & Services
- Personal Protective Equipment

#### WATER & PLUMBING

- Plumbing & Heating Services
- Plumbing Products

#### ABOUT

Jerram Falkus is an established, family-run construction business that has been operating in London and the South-East for more than 135 years.

We employ approximately 100 full time staff and work with both the public and private sectors on projects with average values between £2m and £30m. Our specialisms include; Education, Housing, Healthcare, Heritage and Sport & Leisure.

jerramfalkus

### **MEET THE BUYER**

# LONDON CITY AIRPORT – FACILITIES MANAGEMENT

#### **PROCUREMENT REQUIREMENTS**

#### **CONSULTANCY & STAFFING**

- Electrical
- Mechanical
- Structural
- Training Services
- Health & Safety
- Recruitment
- IT & Systems

#### ELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES

- Mechanical Installations
- Mechanical Installations
- Electronic Components & Supplies
- Site / Temporary Electrical Installations
- Electrical Design
- Pipework
- Mechanical Design
- Lighting (Internal & External)
- Electrical Installations
- Mechanical Repairs
- Environmental
- TechnologiesEnergy Maintenance

# ENGINEERING & CONSTRUCTION

- Fabric Maintenance & Support
- Power & Hand Tools
- Diamond Drilling
- Flooring (Industrial & Commercial)
- Plant & Plant Hire
- Scaffolding
- Oils & Lubricants

- Timber
- Building Materials Light side
- Mechanical Engineering
- External Works/ Landscaping
- Glaziers
- Fasteners/Fixings
- Civil Engineering
- Structural Components
- Flooring (Industrial & Commercial)
- Electrical Engineering
- Ceramics
- Groundwork & Drainage
- Ceilings (Suspended)
- Roofing Services

#### FACILITIES MANAGEMENT

- Waste Disposal
- Cleaning & Janitorial Services
- General Maintenance
- Utilities
- Document Management Systems
- Waste Management
- Transport & Logistics

#### **FIT-OUT & FINISHING**

- Doors (Metal/Timber/ Other)
- Dry Lining/Plastering
- Surface Coatings/Paints
- Relocation/Removals
- Painters & Decorators
- Fitting-Out Works
- Fixtures, Furnishings, Equipment

### stand 12

#### METALWORK

- Ironmongery/Locks
- Welding
- Fencing & Gates
- Small Metal Products
- Architectural Metalwork
- Structural Steelwork

#### **SAFETY & SECURITY**

- Personal Protective Equipment
- Security Products & Services
- Fire & Safety Equipment

#### WATER & PLUMBING

- Water Coolers
- Sanitation Services
- Plumbing & Heating Services
- Plumbing Products





# LONDON CITY AIRPORT – FACILITIES MANAGEMENT



#### ABOUT

London City Airport facilities management team have responsibility for the planned maintenance and repair of site-wide assets and infrastructure. Other responsibilities include:

- Engineering & Service Delivery
- Contract Management
- Asset Management
- Helpdesk
- Airport Works
- Projects







## LONDON CITY AIRPORT – MARKETING

stand 13

#### **PROCUREMENT REQUIREMENTS**

# MARKETING, PRINT & EVENTS:

- Printing
- Meetings / Conference
   Venues
- Online Marketing & PR (Social Media)
- Media Products and Services
- Signage

#### ABOUT

At the London City Airport Marketing Department, our mission is to redefine the travel experience by seamlessly blending efficiency with elegance. We strive to connect the diverse tapestry of global travellers with the pulse of London, offering an unparalleled speedy journey from the moment they set foot in our airport.

Vision: Our vision is to position London City Airport as a beacon of sophistication, efficiency, and connectivity. Through strategic marketing initiatives, we aim to foster a sense of community among our passengers, partners, and stakeholders while continually innovating to meet the evolving needs of modern travellers.







# LONDON CITY AIRPORT – UNIFORM & PPE

stand 14

#### **PROCUREMENT REQUIREMENTS**

#### **SAFETY & SECURITY**

Personal Protective Equipment

#### ABOUT

London City Airport, Uniform and Business Centre Management are responsible for ensuring all staff and new starters are allocated the correct uniform and PPE needed for their roles, also responsible for managing Head Office FOH reception team, Meeting Rooms and Boardroom.

Although happy with their current supply base, they are interested in meeting new companies and 'testing the market' for competitive pricing and additional benefits they could be offered. They would also like to connect with those who have in-house facilities for screen printing, DTG printing, digital printing, heat pressed vinyl transfers and embroidery machines.







# LONDON INTERNATIONAL EXHIBITIONS CENTRE PLC



#### **PROCUREMENT REQUIREMENTS**

#### **CONSULTANCY & STAFFING**

- Mechanical
- Electrical
- Training Services
- Architectural
- Quantity Surveying & Cost Consultancy
- Health & Safety

### ELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES

#### • Mechanical Repairs

#### **ENGINEERING & CONSTRUCTION**

- Fabric Maintenance & Support
- Mechanical Engineering
- External Works/Landscaping
- Plant & Plant Hire

#### **FACILITIES MANAGEMENT**

- Fleet Management
- Vehicle Purchase & Leasing

#### **SAFETY & SECURITY**

Personal Protective Equipment

#### ABOUT

ExCeL London, part of ADNEC Group, first opened in November 2000, in an area of huge regeneration in London's historic Royal Docks. Almost 25 years later it has become one of Europe's largest and most successful event venues, hosting some 400 shows per year and welcoming around four million visitors from every corner of the globe.

From major medical congresses including the European Society of Cardiology, through to the World Travel Market trade show and the all-electric Formula E motorsport championship, ExCeL hosts an array of events all bringing communities and businesses together through the power of face-to-face. Indeed, events hosted at ExCeL generate around £4.5 billion in economic impact for London and support approximately 37,500 jobs throughout the events industry. Over recent years, ExCeL has seen significant investment by owners ADNEC Group in its facilities, and is currently embarking on an additional 25,000sqm expansion programme opening soon.

More recently, it has played host to an array of immersive experiences including Jurassic World: The Exhibition, Kingdom of Winter and the Disney100 Exhibition, inspiration behind ExCeL's new Immerse LDN – a kilometre stretch of newly developed waterfront space set to become the capital's newest and the UK's largest immersive entertainment district.

ExCeL also prides itself on championing sustainability and is certified carbon neutral – the first UK venue of its kind to achieve the international recognised PAS 2060 status – and has pledged a net zero target of 2050.

An ADNEC Group Company







# **MCLAREN GROUP**

### stand 16

#### **PROCUREMENT REQUIREMENTS**

# ELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES

- Site / Temporary Electrical Installations
- Lighting (Internal & External)
- Electrical Installations
- Environmental Monitoring
- Mechanical Installations

#### **ENGINEERING & CONSTRUCTION**

- Civil Engineering
- Structural Components
- Falsework & Formwork
- Ceramics
- Ceilings (Suspended)
- Roofing Services
- Flooring (Industrial & Commercial)
- Scaffolding
- Cladding/Curtain Walling
- Carpentry/Joinery
- Bricklayers
- External Works/Landscaping

### FIT-OUT & FINISHING Painters & Decorators

- Doors (Metal/Timber/Other)
- Surface Coatings/Paints
- Windows (UPVC, Metal, Timber)
- Bathroom/Kitchen Fittings
- Dry Lining/Plastering

#### **METALWORK**

- Structural Steelwork
- Fencing & Gates
- Architectural Metalwork

#### ABOUT

The McLaren group of companies operates in construction, property, development and investment in the UK and UAE. McLaren Construction applies sector-leading expertise in sustainability and digital construction to build commercial offices, data centres, mixed-use, residential, retail, education, health, distribution and logistics, hotels and leisure, for both private and public sector customers. McLaren Property is a residential-focused developer of purpose-built student accommodation and high value residential. McLaren Living delivers build to rent and homes for sale. Established in 2001, McLaren has become one of the UK's most successful privately owned businesses, with around 750 employees. For further information visit:

mclarengroup.com

mclarenproperty.com

mclarenliving.com

# McLaren





# MITIE

#### **PROCUREMENT REQUIREMENTS**

## ELECTRICAL, MECHANICAL & ENVIRONMENTAL

- Electrical Installations
- Mechanical Installations
- Mechanical Repairs
- Pipework
- Ducting

#### **ENGINEERING & CONSTRUCTION**

- Civil Engineering
- Electrical Engineering
- Fabric Maintenance & Support
- Flooring (Industrial & Commercial)
- Groundwork & Drainage
- Mechanical Engineering
- Roofing Services

#### **FIT-OUT & FINISHING**

- Doors (Metal/Timber/Other)
- Fitting-Out Works

#### **MARKETING, PRINT & EVENTS**

• Signage

#### **METALWORK**

- Fencing & Gates
- Ironmongery/Locks

#### **SAFETY & SECURITY**

- Fire & Safety Equipment
- WATER & PLUMBING
- Plumbing & Heating Services
- Plumbing Products

#### ABOUT

Mitie is the UK's leading facilities management company, working to deliver the exceptional, every day.

Our core services span cleaning, security and integrated facilities management (IFM), which are complemented by specialist services including decarbonisation, energy consultancy, workspace solutions via Mitie's Connected Workspace and projects.

With 68,000 dedicated colleagues across the organisation, Mitie people make a difference for our customers in shops, hospitals, airports, factories, offices, government buildings, critical national infrastructure and more.

By applying our Science of Service approach, we ensure partner organisations run smoothly, achieving greater efficiency, more sustainable estates and happier teammates. Our expertise, care, technology and insights create amazing work environments, helping our customers to be exceptional every day.







# ROOFF

#### **PROCUREMENT REQUIREMENTS**

# FELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES

- Electrical Design
- Electrical Installations
- Mechanical Installations
- Mechanical Design

#### **ENGINEERING & CONSTRUCTION**

- Cladding/Curtain Walling
- Flooring (Industrial & Commercial)
- Mechanical Engineering
- Bricklayers
- Electrical Engineering
- External Works/Landscaping
- Roofing Services
- Carpentry/Joinery
- Groundwork & Drainage
- Scaffolding

#### **FIT-OUT & FINISHING**

- Painters & Decorators
- Windows (UPVC, Metal, Timber)

**STAND** 

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- Dry Lining/Plastering
- Fixtures, Furnishings, Equipment
- Doors (Metal/Timber/Other)

#### **METALWORK**

- Structural Steelwork
- Architectural Metalwork
- Fencing & Gates

#### WATER & PLUMBING

• Plumbing & Heating Services

#### ABOUT

Rooff is a family run main building contractor based in Barking, East London, operating for over 100 years. We work across London and the Home Counties in the residential, education and heritage sector. Our work ranges from £1M-17M and includes new builds, refurbishments and extensions.





### **MEET THE BUYER**

# **SPEEDY SERVICES**

#### **PROCUREMENT REQUIREMENTS**

#### **CONSULTANCY & STAFFING**

- Quantity Surveying & Cost Consultancy
- Training Services

# ELECTRICAL, MECHANICAL & ENVIRONMENTAL

- Environmental Technologies
- Mechanical Design
- Energy Maintenance
- Pipework
- Electrical Installations
- Environmental Monitoring
- Lighting (Internal & External)
- Environmental Management
- Electronic Components & Supplies
- Site / Temporary Electrical Installations
- Mechanical Installations
- Mechanical Repairs

#### **ENGINEERING & CONSTRUCTION**

- Cladding/Curtain Walling
- Ceramics
- Civil Engineering
- Scaffolding
- Plant & Plant Hire
- Electrical Engineering
- Carpentry/Joinery
- Fabric Maintenance & Support
- Bricklayers
- Building Materials Heavy side
- Mechanical Engineering
- Power & Hand Tools
- Chemical Engineering
- Falsework & Formwork
- Structural Components
- Groundwork & Drainage
- Timber
- Diamond Drilling
- Ceilings (Suspended)
- Building Materials Light side
- Flooring (Industrial & Commercial)
- Glaziers
- Fasteners/Fixings
- Roofing Services
- External Works/Landscaping

#### **FACILITIES MANAGEMENT**

- Telecommunications
- Utilities
- Housing & Property Management
- General Maintenance
- Transport & Logistics

#### **FIT-OUT & FINISHING**

- Fitting-Out Works
- Dry Lining/Plastering
- Bathroom/Kitchen Fittings
- Doors (Metal/Timber/Other)
- Fixtures, Furnishings, Equipment

#### **METALWORK**

- Fencing & Gates
- Small Metal Products
- Structural Steelwork
- Architectural Metalwork
- Ironmongery/Locks
- Welding

#### **SAFETY & SECURITY**

- Mobile & Static Security
- Fire & Safety Equipment

#### WATER & PLUMBING

- Water Coolers
- Plumbing Products
- Sanitation Services
- Plumbing & Heating Services





# **SPEEDY SERVICES**

#### ABOUT

Speedy Hire Plc is the UK's leading provider of tool, equipment, plant hire and specialist services to the construction and infrastructure sectors. The Company employs over 3,300 people, operating across 180 trading locations in the UK. Its ambitious sustainable growth strategy is focused on continuous innovation to deliver commercially sustainable specialist products and solutions for customers to meet their carbon reduction targets.

Speedy Hire's industry-leading and award winning ESG strategy 'The Decade to Deliver' is driving its commitment to become a net zero business by 2040, ten years ahead of the UK Government target. As the first UK hire company to sign up to science-based targets Speedy Hire provides an extensive range of commercially sustainable products to reduce carbon emissions for its customers. It operates the largest electric commercial vehicle fleet in the industry, and its flagship Innovation Service Centre located in Milton Keynes holds a rare A+ EPC rating and provides the blueprint for the Company's future state property network. Speedy Hire Plc is independently rated by the Financial Times as a European Climate Leader, holds a silver EcoVadis rating, is a member of the UN Global Compact Network, and is ranked as an industry leader for sustainability with an ISS Prime status.







# **SUNBELT RENTALS**

#### **PROCUREMENT REQUIREMENTS**

#### ELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES

- Mechanical Design
- Site / Temporary Electrical Installations
- Energy Maintenance
- Lighting (Internal & External)
- Environmental Technologies
- Environmental Management
- Environmental Monitoring
- Mechanical Installations
- Electrical Design
- Mechanical Repairs
- Pipework
- Electrical Installations
- Electronic Components & Supplies

# ENGINEERING & CONSTRUCTION

- Mechanical Engineering
- Fasteners/Fixings
- Roofing Services
- Structural Components
- Building Materials Heavy side
- Chemical Engineering
- Power & Hand Tools
- Cladding/Curtain Walling
- Civil Engineering
- Flooring (Industrial & Commercial)
- Electrical Engineering
- Ceilings (Suspended)
- Carpentry/Joinery
- External Works/ Landscaping
- Plant & Plant Hire
- Oils & Lubricants
- Timber

- Bricklayers
- Ceramics
- Fabric Maintenance & Support
- Glaziers
- Diamond Drilling
- Falsework & Formwork
- Building Materials Light side
- Scaffolding
- Groundwork & Drainage

#### FACILITIES MANAGEMENT

- Document Management Systems
- General Maintenance
- Catering Equipment
- Cleaning & Janitorial Services
- Food Provision / Catering Services
- Transport & Logistics
- Courier Services
- Waste Management
- Housing & Property
   Management
- Waste Disposal
- Utilities

#### **FIT-OUT & FINISHING**

- Windows (UPVC, Metal, Timber)
- Office Equipment
- Painters & Decorators
- Dry Lining/Plastering
- Surface Coatings/Paints
- Interior Design
- Fixtures, Furnishings, Equipment
- Fitting-Out Works
- Bathroom/Kitchen Fittings
- Doors (Metal/Timber/ Other)
- Relocation/Removals

#### MARKETING, PRINT & EVENTS

- Online Marketing & PR (Social Media)
- Signage
- AV Equipment
- Printing
- Media Products and Services

#### METALWORK

- Structural Steelwork
- Architectural Metalwork
- Small Metal Products
- Fencing & Gates
- Ironmongery/Locks
- Welding

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#### **SAFETY & SECURITY**

- Fire & Safety Equipment
- Mobile Communications
- ID Cards & Systems
- Personal Protective Equipment
- Mobile & Static Security
- Access Control/Concierge
- WATER & PLUMBING
- Plumbing Products

#### WATER & PLUMBING

- Plumbing & Heating
   Services
- WATER & PLUMBING
- Sanitation Services
- WATER & PLUMBING
- Water Coolers







STAND

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# **SUNBELT RENTALS**

#### ABOUT

Sunbelt Rentals is part of the FTSE 100 listed Ashtead Group, a global leader in equipment rental and the largest provider in the UK & Ireland. Our 4,000 strong team includes experts across 25 different disciplines supporting customers nationwide. Together we're redefining the future of rental. We offer a complete 360 managed solution for any contract, no matter how large or complex, with cost and carbon savings built in from day one. We'll deliver the equipment you need, whenever and wherever you need it. Leave the how to us.







# TATE & LYLE

#### **PROCUREMENT REQUIREMENTS**

## ELECTRICAL, MECHANICAL & ENVIRONMENTAL

- Mechanical Installations
- Pipework

#### **ENGINEERING & CONSTRUCTION**

- Civil Engineering
- Mechanical Engineering
- Scaffolding

#### FACILITIES

Waste Management

#### **METALWORK**

• Welding

#### ABOUT

Tate & Lyle's Sugar Limited is a renowned British company that specializes in the production and distribution of sugar-based products. With its headquarters located in London, United Kingdom, the company has a rich history that dates back to 1878.

The company's product portfolio includes a wide range of sugar-based products, catering to various industries and consumer needs. From granulated sugar for everyday use to specialized sugars for baking, confectionery, and beverages, Tate & Lyle's Sugar Limited offers a diverse range of options to its customers.

In October 2010, American Sugar Holdings (ASR Group) acquired the EU sugar refining businesses of Tate & Lyle PLC, namely Tate & Lyle Sugars in the UK and Sidul in Portugal. This was an important milestone, as these operations are now part of the world's largest cane sugar refining company with operations in North America, Central America, and Europe. The European businesses have approximately 1,300 direct and contract employees (inc. shares in joint ventures) manufacturing sugar at our three refineries and associated manufacturing sites. The cane sugar supply chain which supplies them stretches across the world.

The business focuses principally on bringing specialty sugars and functional ingredients made from sugar cane to the EU marketplace.





### **MEET THE BUYER**

# **TOWER HAMLETS**

#### **PROCUREMENT REQUIREMENTS**

#### CONSULTANCY & STAFFING

- Recruitment
- Environmental
- IT & Systems
- Architectural
- Quantity Surveying & Cost
   Consultancy
- Legal
- Structural
- Accountancy & Financial
- Translation Services
- Health & Safety
- Training Services
- Electrical
- Mechanical
- Advertising & Marketing

#### ELECTRICAL, MECHANICAL & ENVIRONMENTAL SERVICES

- Mechanical Repairs
- Electronic Components & Supplies
- Electrical Installations
- Pipework
- Environmental Management
- Environmental Monitoring
- Energy Maintenance
- Environmental Technologies
- Lighting (Internal & External)
- Mechanical Design
- Site / Temporary Electrical Installations
- Mechanical Installations
- Electrical Design

# ENGINEERING & CONSTRUCTION

- Chemical Engineering
- Electrical Engineering
- Groundwork & Drainage
- Falsework & Formwork
- Oils & Lubricants

- External Works/ Landscaping
- Power & Hand Tools
- Bricklayers
- Plant & Plant Hire
- Timber
- Glaziers
- Structural Components
- Fabric Maintenance & Support
- Ceilings (Suspended)
- Flooring (Industrial & Commercial)
- Roofing Services
- Diamond Drilling
- Mechanical Engineering
- Scaffolding
- Ceramics
- Building Materials Light side
- Civil Engineering
- Cladding/Curtain Walling
- Fasteners/Fixings

#### FACILITIES MANAGEMENT

- Waste Disposal
- Housing & Property
   Management
- Catering Equipment
- Fleet Management
- Cleaning & Janitorial Services
- Telecommunications
- General Maintenance
- Utilities
- Document Management Systems
- Waste Management
- Transport & Logistics
- Food Provision / Catering Services
- Vehicle Purchase & Leasing

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Courier Services

### stand 22-23

#### **FIT-OUT & FINISHING**

- Windows (UPVC, Metal, Timber)
- Fixtures, Furnishings, Equipment
- Office Equipment
- Bathroom/Kitchen Fittings
- Doors (Metal/Timber/ Other)
- Interior Design
- Surface Coatings/Paints
- Fitting-Out Works
- Painters & Decorators
- Relocation/Removals
- Dry Lining/Plastering

#### **METALWORK**

- Fencing & Gates
- Ironmongery/Locks
- Structural Steelwork
- Welding
- Small Metal Products
- Architectural Metalwork

#### **SAFETY & SECURITY**

- Personal Protective Equipment
- Fire & Safety Equipment
- Access Control/Concierge

**Mobile Communications** 

WATER & PLUMBING

**Sanitation Services** 

**Plumbing Products** 

Services

Water Coolers

**Plumbing & Heating** 

Continued on next page

- Mobile & Static Security
- ID Cards & Systems
- Security Products & Services

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# **TOWER HAMLETS**



#### ABOUT

We are one of the UK's most culturally vibrant and diverse areas. The borough hosts the world headquarters of many global financial businesses and is at the heart of London's East End. The borough includes a number of London's famous attractions including the Tower of London, Tower Bridge, Columbia Road Flower Market and Billingsgate Fish Market. The attractions of Bangla Town bring in thousands of tourists every year. It is also home to some amazing buildings like those at Canary Wharf and the RIBA award winning Idea Store in Whitechapel.

Tower Hamlets is one of the best connected boroughs in London and with the newly opened Elizabeth Line, accessibility is improving all the time





#### EAST LONDON MEET BUYER

### **MEET THE EXHIBITOR**

# AIRIUS

DIAMOND SPONSOR

stand 04

#### ABOUT

Airius is committed to saving energy, cutting costs, improving comfort and reducing carbon for clients all around the world. On average Airius systems save 35% on heating and cooling costs.

Airius are world leaders in destratification fan technology and have an extensive range suitable for all types of buildings and indoor spaces.

Working alongside all types of HVAC equipment Airius destratification fans are simple and inexpensive to run, balancing internal temperatures to improve energy management, reduce heating and cooling costs and significantly improve comfort levels for clients and employees.

With average return on investment times currently running at between 8 and 18 months, Airius really can help make a difference.





# BARCLAYS

stand 12

#### ABOUT

Barclays Bank has over 300 years of rich history supporting businesses, consumers and the community. We would like to be recognized as the Go-to Banking partner for growth, a place where entrepreneurs start, scale and achieve their growth ambitions with access to expert advice and support. We are a team which aligns itself to the diversity of the SME communities, industries and professional networks, building value added relationships that are supported by our ecosystem, expertise, industry focus and relationship approach.

Want to grow your business? Want to know more information around the different types of funding that is available to help your business grow and succeed, then look no further. We will be hosting a lending masterclass around the different avenues to access finance and what type of finance would suit your business needs. We will have a Q&A session to answer any burning questions you may have.





# **CONNECTUS UTILITIES**

GOLD SPONSOR stand 15

#### ABOUT

We are experts in coordinating multi-utility siteworks, connections, disconnections and diversions, so you can avoid unnecessary costs and deliver your projects on time.

Our team of consultants take away the hassle so you can concentrate on more pressing matters. We reduce risk and help you to manage projects in smarter ways, delivering them on time and to budget, with no surprises or delays along the way





# We deal with utility networks so you don't need to

# Utility Infrastructure Management

Connectus Utilities provides us with real value for money, in terms of the effort involved in sorting out utility connections, **saving us a great deal of time and hassle** Steve Juson, Managing Director, **Kind & Co** 

**100% independent,** we take the pain away from a process that can be a massive drain on resources



### For your utility review, contact us today:

WhatsApp us on 07939 155199 info@connectus-utilities.co.uk www.connectus-utilities.co.uk





# **COURTYARD BY MARRIOTT**

stand 13

#### ABOUT

Courtyard by Marriott London City Airport is 5 minutes' walk from London City Airport and the DLR making it a perfect location for those traveling on business and leisure. The hotel is also a convenient 9-minute walk to ExCel London. The DLR connects you straight to all of London's key transport hubs, The O2 Arena and Canary Wharf. The hotel benefits from 184 bedrooms, onsite bar and restaurant, gym and three meeting rooms for up to 50 delegates. Settle into spacious rooms with luxury signature Marriott bedding, complimentary high-speed Wi-Fi, bedside charging point, 55-inch Smart TV, walk in shower and triple glazed windows ensuring soundproof serenity. Enjoy a full English breakfast, bar snack and drinks, lunch or dinner in The Kitchen and Bar at Courtyard providing fresh locally sourced cuisine and tranquil space to unwind.

COURT YARD BY MARRIOTT

> London City Airport





# **GROW LOCAL LONDON**



#### ABOUT

There's now one place to find all the support you'll need to help grow your business online or in person.

The Business Support team from Grow London Local are out and about all over London to support you with accessing the business finance you need, finding marketing to help boost your sales and upskilling your team or yourself if you are not sure where to start.

Simply book a session to speak with one of the Business Support Managers from Grow London Local about the right support you'll need to help grow your business.

Access for free today at grow.london/local





# LIVING WAGE

#### ABOUT

stand 06

Citizens UK works with Civil Society organisations to help them make changes in their communities. The Living Wage movement - guaranteeing fair pay for a day's work - grew out of a meeting of Citizens UK Leaders and today spans a network of over 15,000 accredited Living Wage Employers. The Living Wage Foundation is part of Citizens UK and champions the employers who are accredited.





## NATIONWIDE PLATFORMS

DIAMOND SPONSOR stand

#### ABOUT

Part of the Loxam Group, Nationwide Platforms are the UK's leading specialist provider of Powered Access rental equipment, with the largest and broadest fleet, local depots spread across the country and our wealth of experience partnering with companies in a variety of sectors including Construction, Warehouse & Distribution, Aviation, Facilities Management, Industrial Services, Telecoms and Media, our customers can depend on us to provide the right solution to support their every working at height need.

At Nationwide Platforms, your safety is absolutely our priority. Our award winning BlueSky Solutions and Training division offer our customers access to the latest and safest ways to work and through long standing partnerships with our manufacturers, we will always provide equipment that will lead the way to a safer industry. Some of our innovations include the award-winning secondary guarding systems and Harness ON<sup>™</sup>, a range of pioneering Material Handling Attachments (MHAs), and the SkySentry<sup>™</sup> control and monitoring system.

We are Europe's market leading specialist Powered Access Training provider, offering a wide range of courses backed by some of the leading trade bodies including IPAF, PASMA, IOSH and the Ladder Association, training more than 22,000 delegates each year.

For further information please head to https://www.nationwideplatforms.co.uk.

Nationwide Platforms
A LOXAM Company





# **NEWHAM CHAMBER**



#### ABOUT

Newham Chamber of Commerce (NCC) is East London's premier business membership organisation and as one of London's largest Chambers is proudly affiliated to the London Chamber of Commerce.

We're volunteer-led and our membership extends to all sectors, to businesses of in their growth and our role is to make connections that count to help support and facilitate that growth.

As London shift's East, the focus on this part of the Capital is becoming greater every day with business opportunities for all getting easier to access through networks such as ours.

Our business community covers everything from the Royal Docks (London's only Enterprise Zone) to the Queen Elizabeth Olympic Park and with near-ideal transport connections including an international award-winning airport, is made up of thousands of buyers and suppliers that we work tirelessly to connect with each other.

We proudly host the annual Newham Business Conference and the Newham Business Awards, programme both focussing on developing and showcasing enterprises looking to or already operating in this innovative and exciting part of London.

Joining the Chamber is simple, affordable and will offer a great return on investment, so we like to think of your membership more as a business partnership than just a business "club".

Together we want the same thing; a wholly collaborative, diverse, and inclusive community that works hard to grow YOUR business in this fantastic part of London!







## **NEWHAM COLLEGE LONDON**

stand 10

#### ABOUT

At Newham College, we are committed to shaping the future workforce through a comprehensive range of educational and professional development services. Our college is a hub for learning and career advancement, offering a diverse portfolio of apprenticeships, T-Levels, work experience opportunities, and workforce development programmes structured to meet the needs of both learners and employers.

We understand the evolving needs of businesses and are dedicated to supporting employers through our tailored workforce development programmes. Whether you are looking to upskill your existing team or recruit fresh talent, our expert services can help you build a skilled, adaptable workforce. Our programmes are designed in collaboration with industry leaders to ensure they meet current and future demands, making us the preferred partner for workforce solutions in London. Our state-of-theart facilities, experienced educators, and close ties with industry partners make us a trusted institution for those seeking to advance their careers or develop their workforce.

NEWHAM COLLEGE LONDON





# PARAGON

GOLD SPONSOR stand 14

#### ABOUT

Paragon Stainless Products is one of the UK's leading stainless steel fabrication companies. We manufacture a wide range of products from drainage gullies and channels, access covers, handrails, and Juliet balconies through to hydrotherapy loungers, ice baths and bespoke items.

We supply our products to the construction, food and beverage, leisure, medical and law enforcement sectors. We have a prestigious client list which includes many of the top 100 construction companies, as well as high-end residential, local authorities, and government agencies.







**VIEW BROCHURES** 

- Drainage Channels
- Curved Drainage
- Gullies
- Access Hatches
- Handrails
- Juliette Balconies

# BRITAIN'S PREMIER

Manufacturer & Supplier of GRADE 316 Stainless Steel Solutions

# sales@paragon-stainless.co.uk









# SACOMA GLOBAL FOODS

stand

#### ABOUT

Sacoma Global Food Innovation, a food innovation supply chain model pioneering breakthrough and disruptive food production, manufacturing and retail focusing on health and wellbeing, zero waste and sustainability and is building impactful enterprising business portfolio of green businesses for net zero, tackling global challenges with innovative business initiatives that place food at the heart of decarbonizing cities and responding to wider determinants of health, wellbeing for the consumers and environment and ensure a better quality of life for generations to come







# **SPEEDY SERVICES**

GOLD SPONSOR stand 02

#### ABOUT

Speedy Hire Plc is the UK's leading provider of tool, equipment, plant hire and specialist services to the construction and infrastructure sectors. The Company employs over 3,300 people, operating across 180 trading locations in the UK. Its ambitious sustainable growth strategy is focused on continuous innovation to deliver commercially sustainable specialist products and solutions for customers to meet their carbon reduction targets.

Speedy Hire's industry-leading and award winning ESG strategy 'The Decade to Deliver' is driving its commitment to become a net zero business by 2040, ten years ahead of the UK Government target. As the first UK hire company to sign up to science-based targets Speedy Hire provides an extensive range of commercially sustainable products to reduce carbon emissions for its customers. It operates the largest electric commercial vehicle fleet in the industry, and its flagship Innovation Service Centre located in Milton Keynes holds a rare A+ EPC rating and provides the blueprint for the Company's future state property network. Speedy Hire Plc is independently rated by the Financial Times as a European Climate Leader, holds a silver EcoVadis rating, is a member of the UN Global Compact Network, and is ranked as an industry leader for sustainability with an ISS Prime status.







# **AIRSIDE SERVICES**

Speedy Hire provides dedicated airside services with one point of contact for all airport contractors.

SJ683

- 24 Hour Service
- Dedicated Airside Vehicles and Engineers

This is supported by our range of complementary services:

- Consumable and PPE Sales
- Equipment Hire
- Health and Safety Services
- Inspection Services
- Sustainability and Environmental Advice
- Training
- Waste Assurance Services

For all general enquiries on airside services, please email airports@speedyservices.com or call 0345 8500 747



## **SUNBELT RENTALS**

GOLD SPONSOR stand 08

#### ABOUT

Sunbelt Rentals is part of the FTSE 100 listed Ashtead Group, a global leader in equipment rental and the largest provider in the UK & Ireland. Our 4,000 strong team includes experts across 25 different disciplines supporting customers nationwide. Together we're redefining the future of rental. We offer a complete 360 managed solution for any contract, no matter how large or complex, with cost and carbon savings built in from day one. We'll deliver the equipment you need, whenever and wherever you need it. Leave the how to us.







# The UK's largest rental equipment provider delivering tailored solutions for the aviation sector.

Our 4,000 strong team with experts from 25 different disciplines provide a 360 managed solution for any project, no matter how large or complex, with cost and carbon savings built in from day one.

We will deliver the equipment you need, whenever and wherever you need it. Leaving you free to concentrate on your core business, knowing that your equipment is being looked after by trusted experts.

























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Climate Control



airports@sunbeltrentals.co.uk 0208 0169 569



## **UNIVERSITY OF EAST LONDON**

stand

#### ABOUT

The University of East London is a careers-first provider, and proud of the strong links it has with over 2,000 businesses and other organisations.

We offer a number of services for businesses from CPD courses, through to research, consultancy, and venue hire.

We are strongly committed to supporting economic growth for both our local and wider ecosystems.



